



Solitaire Automotive is South Australia's largest premium automotive group, holding the exclusive Adelaide franchises for names synonymous with British and European excellence. Committed to the long-term future and continuous growth of the dealership, an exciting opportunity has arisen to join the Solitaire Volvo team as Sales Manager.

This is an opportunity to contribute to a growing sales department and direct a team within a leading South Australian company. The role will present the successful candidate with many diverse challenges in a dynamic environment. Reporting to the Sales Director you will be responsible for all day to day running of a premium dealership, including:

- Managing daily and monthly targets and performance.
- Effective people and relationship management.
- Implementing strategic objectives across the business.
- Ensuring high performance of day to day operations.
- Consistently producing results and be capable of exceeding industry benchmarks.

The successful candidate is required to possess:

- Ability to lead and drive a sales team.
- Strong communication skills (written & verbal).
- Excellent interpersonal skills and self-confidence.
- Attention to detail.
- Ability to work in a team environment.
- Capability of being punctual, proactive and self motivated.
- Excellent problem solving skills and ability to work under pressure and;
- Knowledge of the automotive industry.

You will have significant management and leadership experience in a comparable role. Motor industry and Reynolds experience is advantageous. The ability to maximise sales and profit opportunities is essential. You will also be focussed on achieving goals and be professional in appearance, attitude and approach.

Solitaire Automotive offer an exceptional work environment, excellent facilities, ongoing training, development and opportunities. An attractive remuneration package will be negotiated with the successful applicant, including fully maintained company vehicle.

All applications will be treated in the strictest confidence.

Email: employment@solitaire.com.au

Sales Director, 32 Belair Road, Hawthorn SA 5062

SALES MANAGER

Volvo. for life

