



SALES CONSULTANT

Since the very first design appeared in 1948, the Land Rover name has become universally identified with definitive four-wheel drive vehicles. It's a remarkable story that reads like a history of the 4WD itself. Over the last 60 years, the Land Rover range of vehicles has evolved to become a byword for toughness, durability, comfort and elegant style. Year by year, Land Rover models have redefined the world's 4WD categories.

Solitaire Automotive is South Australia's largest premium automotive group and they are seeking an experienced (not necessarily in the automotive industry) Sales Consultant to join their Land Rover Sales Team. This is an excellent opportunity to contribute to a growing sales department within a leading South Australian company.

AS SALES CONSULTANT, YOU WILL BE RESPONSIBLE FOR:

- Selling the range of Land Rover vehicles, consistently achieving agreed sales volumes;
- Building and maintaining relationships with new and existing customers;
- Developing and maintaining full knowledge of all products, accessories, prices and key features of major competitors;
- Maintaining accurate and comprehensive records of customer information, sales activities and vehicle documentation.

You must be able to demonstrate a successful and stable sales track record, coupled with a focus on outstanding customer service. Confidence, motivation and exceptional communication skills are essential personal attributes, together with the ability to maximise sales and profit opportunities. You will also be focused on achieving goals and be professional in appearance, attitude and approach. Industry and prestige vehicle experience is desirable.

Solitaire Automotive offer the opportunity for career development, excellent management support and a comprehensive factory training program. An outstanding salary package is on offer, including a fully maintained company Land Rover vehicle and the opportunity to significantly enhance your earnings through performance. The Sales Department operate on a five day week but Saturdays are compulsory.

All applications will be treated in the strictest confidence and be submitted by Friday January 29, 2010 to: employment@solitaire.com.au
Or in writing to: **The Sales Director, 32 Belair Road, Hawthorn SA 5062**

SOLITAIRE LAND ROVER



GO BEYOND